

Thomas Cuingnet

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Director of Structured Finance, Keolis

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Thomas has more than 10 year experience in financing infrastructures. His experience covers a wide range of infrastructure assets in transport, energy and renewables, and municipal services in Europe, North America, and Australia.

Thomas is Director of Structured Finance at Keolis. In this role, Thomas Cuingnet is responsible for both PPP project financing and asset financing for rolling stock and buses. Recently, Thomas has closed the hybrid bond-debt financing of the Waterloo Light Rail PPP (Canada), has been involved in several bidding contests including the Edmonton light rail PPP (Canada), the Purple Line light rail PPP (US), and the Canberra light rail PPP (Australia), and has financed 200M€ of rolling stock.

Thomas started its career in project finance at the Royal Bank of Scotland in the power and natural resources project finance team in London where he was directly involved in the origination and financing of more than \$3Bn of energy projects.

Thomas joined VINCI Concessions in 2010. At VINCI Thomas was in particular responsible for leading and structuring the financing offer of PPP projects in France in sport, rail, and municipal services mainly.

Keolis is one of the world's leading public transport operators. The company is majority owned (70%) by the French state railway SNCF, the other shareholder being Caisse de dépôt et placement du Québec (CDPQ). Present in 15 countries* with 60,000 employees, Keolis develops tailored mobility solutions (automatic metros, tramways, trains, buses, coaches, ferries, self-service bicycles) adapted to local environments. The Group offers solutions and services via its subsidiary, Kisio. It is also the second leading car park operator in France thanks to its subsidiary EFFIA. In 2014, Keolis transported 3 billion passengers and generated 5.6 billion euros in revenue.

*originally present in France, Keolis has expanded its operations to Germany, Australia, Belgium, Canada, China, Denmark, UAE, USA, India, Luxembourg, Norway, the Netherlands, UK and Sweden.